

March 1, 2017

LMI Canada  
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To whom it may concern,

I would like to take this opportunity to share the difference the LMI process has made to me, both personally and organizationally.

Through my work in the Effective Personal Productivity program I have many successes that I am proud of:

- Determining and releasing the inventory reduction goal to the team earlier than previous years resulted in a significant positive impact. To date, we have reduced our not-needed and orphan inventory by \$296,213;
- Engaged the Engineering Team to develop ways to repurpose the non-needed and orphaned inventory, where possible, resulting in further savings;

The above efforts also led to achieving my Customer Service goal – to help the plant achieve their On-Time-To-Promise goals through the effective management of the inventory.

The use of the My-Tyme Success Planner has helped me to increase and stay focused on my High Payoff Activities at work, resulting in my leaving work earlier than ever before, allowing me to spend more quality time with my new family.

I would definitely recommend LMI Canada's programs and process to anyone who is looking to be an even better version of themselves.

Sincerely,

Raffay Zaidi  
PCA Team Lead